Texas Organization of Rural & Community Hospitals (512) 873-0045 TORCHNET.OR( 2023

## TORCH ADVERTISING AND SPONSORSHIP OPPORTUNITIES

The Texas Organization of Rural & Community Hospitals (TORCH) thanks you for your interest in marketing your company or organization and for utilizing our resources to reach out to our many rural and community hospital members. There are numerous advertising and sponsorship opportunities available throughout the year. Several of our publications have been upgraded to allow us to highlight our endorsed vendors, corporate members and other interested companies through prominently placed advertisements and sponsorship recognition. If you are looking for a great way to expand your market to the 'rural space,' then please do not miss out. These opportunities are limited and the best ones will go first. This media kit is designed to walk you through the process, from selection, to purchasing, to ad placement and on to renewal. Please note our publication and conference deadlines to ensure that your company is positioned properly for future announcements and upcoming conferences. We look forward to serving you and helping you reach your goals.

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**TORCH**Weekly

### GENERAL PAYMENT INFORMATION

**Please return completed Advertising Contract and Order Form inserted in this media kit along with payment information** to TORCH Advertising, 3309 Forest Creek Drive, Unit 305, Round Rock, TX 78664-6168 or email accounting@torchnet.org. TORCH accepts payment by check or any major credit card or will invoice after placement. For further assistance email **accounting@torchnet.org** or contact our **accounting office at (512) 873-0045**.

# TORCH CONTACT INFORMATION

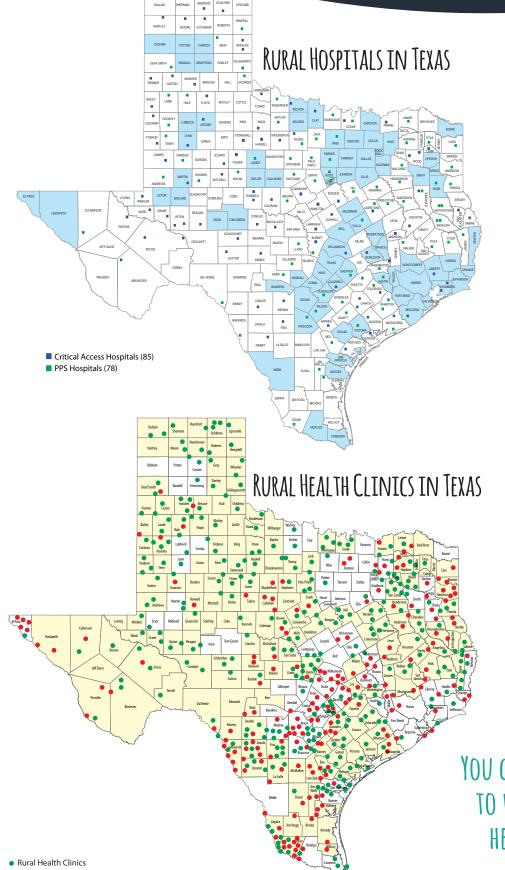
Our TORCH staff is available to answer your marketing questions and provide information regarding advertising, editorials and conferences. Please contact the following individuals:

#### ADVERTISING MATERIALS/SALES EDITORIAL AND CONTENT

Carrie Ruiz Director of Operations (512) 615-6277 cruiz@torchnet.org

#### **BILLING INFORMATION**

Jessica Creech Accounting Specialist (512) 615-6270 accounting@torchnet.org



Texas has the largest and most geographically diverse rural population of 3.6 million in the United States.

If Texas rural and community hospitals were a single health system, TORCH would represent the largest health system, along with its affiliated clinics and home health agencies, in Texas. TORCH hospital membership alone is almost 160 members that manage over 6,480 beds ranging in size from 12 to 216 beds. TORCH is affiliated with the Texas Association of Rural Health Clinics (TARHC) which provides services to more than 130 independent and hospital-based clinics located throughout the state.

In addition, our readership and circulation extends to:

- Key purchasers including executives, clinical leaders and board members of our TORCH hospitals and rural health clinic members;
- Almost 160 TORCH Corporate and Endorsed members;
- Key influencers of rural health policy, regulations, education and governance within the state of Texas; and
- Numerous out-of-state and national associations, government agencies and rural health leaders.

YOU CAN EXPECT TO BE SHOWCASED TO WELL OVER 1400 KEY RURAL HEALTH DECISION MAKERS!

• Federally Qualified Health Center (FQHC) Outside of Urbanized Area

### ONLINE

- Use 300 dpi, RGB format for photos submitted for online ads and use Photoshop (if available) in your ad creation for one of the online publications. You can also create an ad in PowerPoint or InDesign/Illustrator that can be exported to a pdf file and will be converted at TORCH.
- Please use your company name for the jpg file name. (e.g., YourCompanyName.jpg)
- TORCH can accept up to 20 meg. in size per attachment but follow the email attachment allowance from your provider.
- DO NOT embed an ad in any Microsoft/Word Perfect document because of resolution difficulties.

### PRINT

- Please have your ad created in InDesign rather than Illustrator (for file size reasons) if submitting a pdf file. Illustrator pdf files can be enormous in size.
- Submit camera-ready artwork at 300 dpi and press quality pdf format (CMYK).
- Convert all PMS (Pantone) spot colors to CMYK before output. This is especially important if not sending native InDesign files.
- Please use your company name for the pdf file name. (e.g., YourCompanyName.pdf)
- A pdf file may be sent via email to cruiz@torchnet.org or upload to a large file sharing site. In the subject line, please name with your company name Rural Matters ad.

Spot colors or color files MUST BE converted to four-color (CMYK) process as specified to achieve optimal printed results if the ad is done in InDesign and prior to exporting to a pdf. Go under Swatches, click on the colors you want to change, click on the lines in the upper top right corner, then click on Swatch Options and save as CMYK. TORCH is not responsible for the final output of advertisements that do not follow the guidelines outlined above. Instructions are available in the Adobe products on how to do any of these procedures.

### Check with your email provider for the maximum allowed file size you can email.

LARGE FILE SHARING SITES – There are several large file sharing sites if your files are too large to email. Please go to those sites and follow instructions to upload files to send to cruiz@torchnet.org or contact TORCH for further instructions.

It is encouraged to have a designer create your ads before submission, someone familiar with the Adobe Creative Suite software/similar graphics software and who understands the process.

### PRODUCING YOUR AD FOR RURAL MATTERS

**FONTS** – If you are sending native files, please package your files and send the fonts along with an IDML (InDesign) file. If done in Illustrator, please either send fonts or make outlines of your text in the ad.

**COLOR** – Use process CMYK colors only (not RGB, spot, lab or index colors). Color adjust images in Photoshop and convert all RGB images to CMYK before placing them in your ad. Do not embed color profiles in image files. If doing your ad in Illustrator, set up the CMYK profile in the document color mode. **If sending a photo ad (JPG), none of this is necessary.** 

MARGINS/CROP MARKS/BLEEDS FOR COVER ADS – Set up all bleeds at a minimum of .125 inch beyond all trim edges. Set up at least a .125 inch to .25 inch margin in your full-page ad document. *This only pertains to full page cover ads with bleeds.* Template sizes are on page 6.

**IMAGE RESOLUTION** – All photo images in the ad must be at 300 dpi.

**MAKE YOUR FILE A PDF** – InDesign will automatically embed the fonts. Our preferred format is a Press Quality pdf file. Click crop/ bleed marks when outputting to a pdf if full-bleed. The only full bleed ad placements are the cover ads, interior ads will not bleed. In the case that you are unable to provide a preferred pdf file type, please contact **Carrie Ruiz** at **(512) 615-6277**. Only then will we accept native source files from the following software programs:

- ADOBE INDESIGN (PDF file with colors set to CMYK) or packaged native files – also send IDML file).
- ADOBE ILLUSTRATOR (PDF files, you can also export your ad as a JPG file. Preferred method is a CMYK pdf file. If this file contains a photo, please export as a .jpg file.
- ADOBE PHOTOSHOP (JPG files only at 300 dpi).
- Please send logos in a .psd, transparent .png, or an .eps file if you want inserted into your ads – these files have a transparent background and won't impede seeing what is behind it.

**DO NOT** send files imported into Microsoft Excel, Paint, Publisher, Word, or WordPerfect. Original files are needed for output. Please call or email if you have any other graphics questions.

If you need assistance in creating an ad, please don't let that hold you back from advertising, we can help with that. Contact **cruiz@ torchnet.org** if you need assistance with graphic design services.

If you are a TMSI Endorsed Partner or Corporate Member and wish to use either logos, please contact **cruiz@torchnet.org** to have either of those emailed to you.



### **BANNER AD**

IN THIS ISSUE

TORCH Board of Directors Issue Position Statement In Response to Covid Surge While we acknowledge the importance of individual choice, we believe that the current situation requires extraordinary action to assure that our facilities continue to have adequate staff to care for the residents of our community. Read the full statement <u>here</u>.

Registration is Open for the 2021 TORCH Fall Conference Make plans to join us September 8-10 at Kalahari Resorts & Spa in Round Rock, TX for our 3rd Annual TORCH Fall Conference. Citch here for registration information, conference agenda-by day or track, exhibitor prospectus and lodging details and so much more.

CDC Internal Memo Calls Delta Variant as Contagious as Chickenpox: Report An internal memo from the Centers for Disease Control and Prevention (CDC) reportedly says that the highly transmissible delta variant may cause worse illnesses than other versions of COVID-19 and is more contagious than other leading viruses...<u>{Read More}</u>

Primary Care Plays Key Role in Vaccinating Older Individuals Primary care physicians may also play important role in the COVID-19 vaccine rollout...{Read More}

The Health 202: Texas is Cutting Red Tape for Doctors and Patients Doctors and health insurers are butting heads in the Lone Star State over a new kind of effort to roll back red tape for American patients. Starting Sept. 1, many Texas doctors will no longer have to obtain advance permission known as "prior authorization" from a health insurer before administering a procedure or prescription...<u>(Read More)</u>

To learn more about our sponsors, please click on any of the images below:				
TOP	TOP	TOP		
ROW	ROW	ROW		
AD	AD	AD		
OTHER	OTHER	OTHER		
ROW AD	ROW AD	ROW AD		
OTHER	OTHER	OTHER		
ROW AD	ROW AD	ROW AD		

TORCH WEEKLY

ONE YEAR	SIX MONTHS
\$10000	NA
\$4,000	\$3000
	\$10000

Our **TORCH Weekly E-newsletter** offers an unparalleled way to get directly into the in-box of Texas healthcare professionals. Our e-news platform will give a select number of vendors a very regular and ongoing opportunity to put their best marketing foot forward in 2022. Advertisement space is limited for this email publication, but with many issues scheduled throughout the year, this is by far your best chance to promote your brand to rural and community hospitals, rural health clinics and many more. We want to ensure that the hospitals that receive our news publication are aware of the companies that support our members by making timely news and information available to them on a consistent basis.

Ads will appear below the body/content section of each e-pub and will be linked to your website via a hyperlink. If requested, you will receive a Photoshop template to create your ad upon receiving your contract. Otherwise, create the ad in a format that is accepted by TORCH (see information on page 4). Your ad placement does not need to fall within a calendar year to be able to purchase ad space in this e-publication.

*TORCH Weekly* is distributed to over 2,000 readers with an average 35% open rate. Your ads' click rates and user demographics are available upon request.

Logo ads should be 500 pixels by 500 pixels at 300 dpi or 5x5 inches in size in a camera-ready jpg format.

The URL linkage can be to your website or a specific page that you create, please specify when sending in your contract.

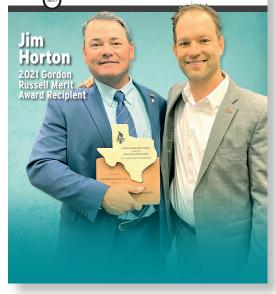
# GENERAL ARTWORK INFORMATION

Our **Rural Matters** magazine is the premiere source for in-depth rural health articles and information. The magazine will be limited to a very consumable 20–30 pages and will provide numerous, high-profile advertising locations, nestled between articles that are important to rural and community hospital leaders, as well as other rural health stakeholders. We consider our magazine to be an excellent opportunity to reach our hospital/corporate members. The magazine will be published once a year and will feature the Gordon Russell Merit Award Recipient along with Spring Conference coverage and other featured articles. *Rural Matters* is distributed to over 700 readers that also includes our Texas legislators.

Other content will be covered in our new TORCH Blog added to our website that will be updated on a consistent basis with current healthcare and corporate member information such as CEO changes, new TORCH corporate members and other information that was previously covered in our magazine.

*Rural Matters* is available online at our TORCH website/publications providing more exposure for your ad through linkage to your website.

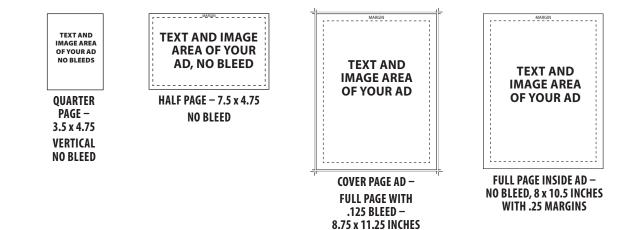
# Rural Matters



### RURAL MATTERS MAGAZINE

ISSUE	AMOUNT
Back Cover (BC)	\$2500
Inside Front Cover (IFC)	\$2225
Inside Back Cover (IBC)	\$2000
Full Page	\$1800
Half-Page	\$1200
Quarter-Page	\$800

KEY AD DUE DATES		
ISSUE	SUMMER	
	(may/june/july/august)	
KEY	Ads due: July 10	
DATES	Mail: August 15	



## TORCH WEEKLY E-NEWSLETTER OPPORTUNITIES

The **TORCH Website** has a totally new look! TORCH is excited about offering advertising space on our website. Our website is one of the go-to resources for rural healthcare professionals in Texas. The site is utilized by both members and non-members to search for continuing education opportunities; advocacy, legislative and public policy developments; locating our publications; registering for our conferences and webinars; getting information on our corporate membership; and searching for employment opportunities. We are delighted to offer the opportunity to prominently post advertisements on our home page with a navigating link to your company or organization's own website. Market your product or services to an audience of professionals in the healthcare field!

Ads should be 5 by 3.75 inches at 300 dpi in an RGB format in Photoshop and 5 inches by 3.75 inches in another layout program. A template is also available if you purchase this option and will be emailed to you or feel free to contact us if you need further assistance. Please email your camera-ready ad in PNG, JPG or PDF format to TORCH for placement, along with your hyperlink information to cruiz@torchnet.org.

Our TORCH website is visited over 2,500 times on a monthly basis giving your company high visibility. Our website, in conjunction with our database, will be a can't miss advertising duo opportunity for both our hospital and our corporate members!

### TORCH WEBSITE

	<b>ONE YEAR</b>	SIX MONTHS
Homepage Static Ad	\$2000	\$1500

The Photoshop template is a blank template for you to build your ad. You can load an existing pdf ad from another design program into the template and size proportionally or you can build your ad in Photoshop to the appropriate size. It is suggested you have someone do your ad who is familiar with Adobe or other design software. You can also create a 5x3.75 sized ad in Powerpoint and export to a jpg, png or pdf file or send as a .pptx file to TORCH. See ad specs on page 4 for additional information.

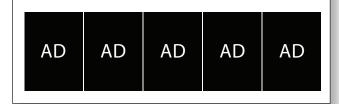


TORCH is an organization of rural and community hospitals, corporations and nterested individuals working together to address the special needs and issues of rural and community hospitals, staff and patients they serve.





The TORCH Foundation is a nonprofit affiliate of the Texas Organization of Rural & Community Hospitals (TORCH). The organization was founded in 1999 for the purpose of creating a telecommunications infrastructure and network for rural hospitals in Texas. The professionals with TORCH Management Services do not use a "cookie cutter" approach to achieving goals. Instead, we enhance the operations and service of healthcare facilities using a dynamic and diverse system that generates positive bottom line results.



Vertical ads should be 5 inches tall by 3.75 inches wide at 300 dpi in Photoshop like the shape of this box. The vertical ad can also be 5x3.75 in another layout program (see specs on page 4). When you purchase this ad, you'll receive a Photoshop template upon sending in your ad contract. If you need assistance in creating an ad, please contact TORCH.



# To be the VOICE AND principle advocate PRURAL AND community hospitals in TEXAS TO provide leadership N addressing the special needs and ISSUES of these facilities.

